

MEDIA RELEASE FOR IMMEDIATE RELEASE

11am Thursday 31st August, 2017

McGinnns to merge with Dowdens Pumping Mackay

McGinnns Engineering Supplies is a local business that has deep roots within the Mackay community, first opening its doors back in 1926. There is no denying the Mackay small business sector has recently undergone fluctuations and this has directly impacted on McGinnns profitability. Dowdens Group Management recently changed the McGinnns business model moving away from the Retail trade to focus more on our Industrial Trade Customers.

Whilst we still support this new business model, it has become apparent that even with this new approach the costs of sustaining a locally operated Retail business are too restrictive. As a result Dowdens Group Management have made the very tough decision to 'merge' the business into another local Dowdens Group entity, Dowdens Pumping & Water Treatment - Mackay.

This means as of Thursday 31st of August 2017 McGinnns will cease to exist and will be consolidated into Dowdens Pumping - Mackay, with the aim to still provide quality products and devoted service that the McGinnns Industrial / Trade customer base has come to expect. McGinnns last day of Retail trade will be the 31st of August when the McGinnns Retail store (located at 1 Victoria Street) will permanently close.

Dowdens Pumping - Mackay will retain key McGinnns staff to oversee this change and continue to facilitate any McGinnns Industrial / Trade customer account orders. The Dowdens Group is currently evaluating which McGinnns industrial products (if any) will be sold through the Dowdens Pumping Retail store located at 9-15 Industrial Street, Mackay. It is important to note all warranties for products previously purchased from McGinnns will be honoured (in accordance with manufacturers terms & conditions) and all outstanding orders, including cash deposits will also be honoured & supplied by Dowdens Pumping - Mackay.

McGinnns do not anticipate any problems implementing these changes as we have the full support of all Dowdens Group staff as well as our large Industrial Customers and Suppliers. There are several logistical issues we will be sorting through over the coming weeks as we move closer to the closing date.

Dowdens Group Management see this business transformation as a necessary and wholly positive step for all Dowdens Group Customers and Suppliers as it will ensure as many Mackay locals as possible remain employed, whilst increasing the range of quality industrial products Dowdens Pumping - Mackay can offer customers.

McGinnns Rewards Card Holders will be able to redeem any points vouchers they have already accrued and continue to use their McGinnns Rewards Card instore at Dowdens Pumping - Mackay. It is also IMPORTANT TO NOTE that all warranties for products previously purchased at McGinnns will be honoured & supplied by Dowdens Pumping - Mackay (in accordance with manufacturers terms & conditions).

For more information please contact:

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