

Sales positions – Retail and Industrial/Agricultural

We are locally owned progressive business that is looking for quality people to maintain our high standards of customer service. If you are sick of being away from home but still want a good income & be appreciated for the skills you bring to a business then we have the career options that are for you? We need quality people who have an eye for detail & are genuinely committed to customer service, self improvement & working within a local team environment. Currently we have positions for sales staff, both within our retail shop & servicing our industrial customers. We can offer successful applicants:

- Good conditions & salary
- No more shifts away from home
- Team environment
- Career path opportunities for enthusiastic staff
- On the job training

Retail Sales Position

Duties include:

- Counter Sales including sales of pumps, spare parts, agricultural & turf irrigation equipment, pipe systems and fittings, pool equipment & chemicals, water treatment & filtration equipment, electric & diesel motors.
- Customer counter & telephone sales
- Design, recommendation, quoting & handling customer enquiries.
- Performing water analysis testing
- Some stock control & showroom display

Industrial Sales Representative

Duties include:

- Sales of products & services to our existing industrial customers as well as promoting the company & its products to new customers.
- Design, recommendation, quoting & handling customer enquiries.
- Achievement of sales budgets
- Maintaining & developing excellent ongoing relationships with key customers.

Applicant requirements:

- Genuine commitment to good customer service
- Ability to work unsupervised and liaise with customers
- Be a team player
- Good communication skills
- Previous pump knowledge and industry experience, or experience in a related industry
- General understanding of computers
- Good telephone skills
- Strongly motivated & enthusiastic
- Problem solving philosophy & approach to sales
- Current driver's license

Salary, including superannuation, will be negotiated subject to qualifications & experience. Standard 38 hour week, overtime available subject to demand.